

# Succeed with PQRS + Behind the Scenes Look at our Reporting Tools

It's not too late to participate in PQRS and avoid the penalty of up to 6%.



Presented by:
Dr. Dan Mingle
President and CEO



# What we plan to cover:

- ✓ Why should your practice participate?
- ✓ An overview of PQRS
- ✓ Who is subject to PQRS in 2016?
- ✓ A look at PQRS Solutions<sup>™</sup> tools
- ✓ A special offer for you and your practice

Q&A

We'll stay on after the 30-minute mark to answer your questions.

## Why Participate?

# \$ on the Line



# At Risk

	Adjus	NRS tment !%)	Value Modifier Adjustment (-2%)	Value Modifier Adjustment (-4%)
Based On	Failure to make a quali	fying PQRS Submission	Groups < 10 Providers where ≥ 50% did not submit PQRS	Groups ≥ 10 Providers where ≥ 50% did not submit PQRS
	Average	Max	Average	Average
MD/DO	<b>\$2,000</b> / Provider	<b>\$335,000</b> / Provider	<b>\$2,000</b> / Provider	<b>\$4,000</b> / Provider
Other Provider	\$650 / Provider	<b>\$40,000</b> / Provider	\$650 / Provider	<b>\$1,300</b> / Provider

Based on CMS 2013 PQRS Experience Report



# Money to be Made

Earn an incentive if top performer based on Quality or Cost:

+1x-2x% throughout 2018 for High Quality Care

+1x-2x% throughout 2018 for Low Cost Care

Remember: +9% plus bonus potential by 2022 under MIPS



# Who is Subject to PQRS?

Essentially: Any Provider who Generates a Bill to Medicare Part B Covered by the Physician Fee Schedule

Providers Employed by Critical Access Hospitals

- Required if you submit method Type II billing
- Can participate PQRS if NPI is on the bill

### Exempt from PQRS:

- Federally Qualified Health Center (FQHC) (except Part B Charges)
- Independent Diagnostic Testing Facilities
- Independent Laboratories



# Eligible Providers by Credentials

### **Physicians**

### Doctors of:

- Chiropracty
- Dental Medicine
- Dental Surgery
- Medicine
- Optometry
- Osteopathy
- Podiatric Medicine

## Non-Physicians

- Certified Registered Nurse Anesthetist
- Clinical Nurse Specialist (CNS)
- Nurse Practitioner (NP)
- Physician Assistant (PA)
- Audiologist
- Certified Nurse Midwife
- (CRNA)
- Clinical Psychologist
- Clinical Social Worker
- Physical or Occupational Therapist
- Registered Dietician or Nutrition Professional
- Speech-Language Pathologist



# 2016 Registry Reporting Options

Individual Submissions

Group Submissions
Group Practice Reporting Option (GPRO)

Individual Measures

Measures Groups

Providers report nine measures, including one crosscutting measure, across three domains, on 50% of the patients eligible for the measure.

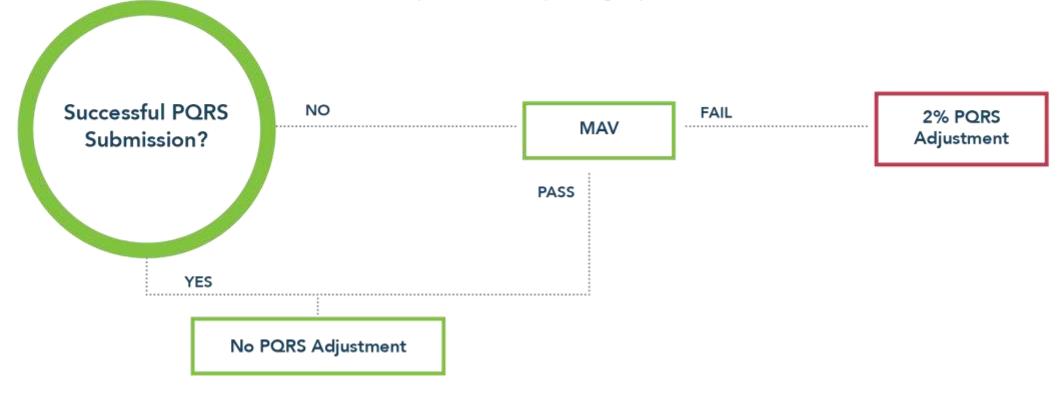
Providers must report on 20 eligible patients that meet the criteria of the Measure Group. 11 must be Medicare patients. Individual Measures

The group reports nine measures, including one crosscutting measure, across three domains, on 50% of the patients eligible for the measure.



# Checkpoint One

You Pass or Fail in PQRS Individually Unless You Deliberately Choose Group Practice Reporting Option (GPRO).

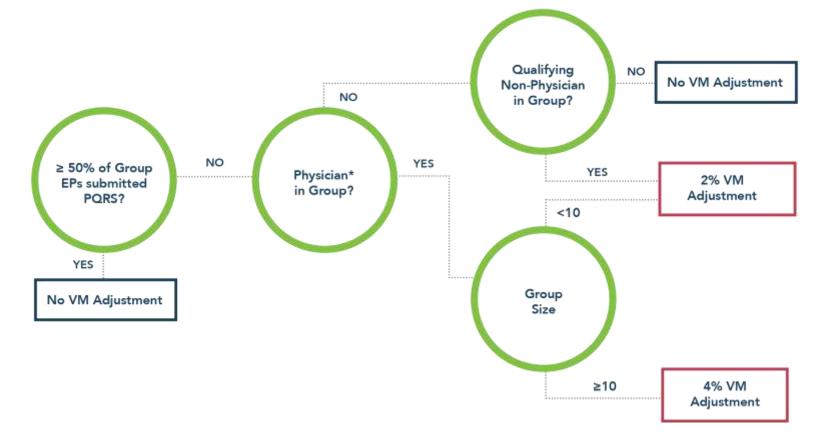




# **Checkpoint Two**

### Value Modifier 2016

You Pass or Fail in VM as a Group





# **Checkpoint Three**

VM Quality Tiering

Non-Physicians Group or Solo								
Low Quality	Avg Quality	High Quality						
0	+1x%	+2x%	Low Cost					
0	0	+1x%	Avg Cost					
0	0	0	High Cost					

Physicians Group of 1-9							
Low Quality	Avg Quality	High Quality					
0	+1×%	+2x%	Low Cost				
-1%	0	+1x%	Avg Cost				
-2%	-1%	0	High Cost				

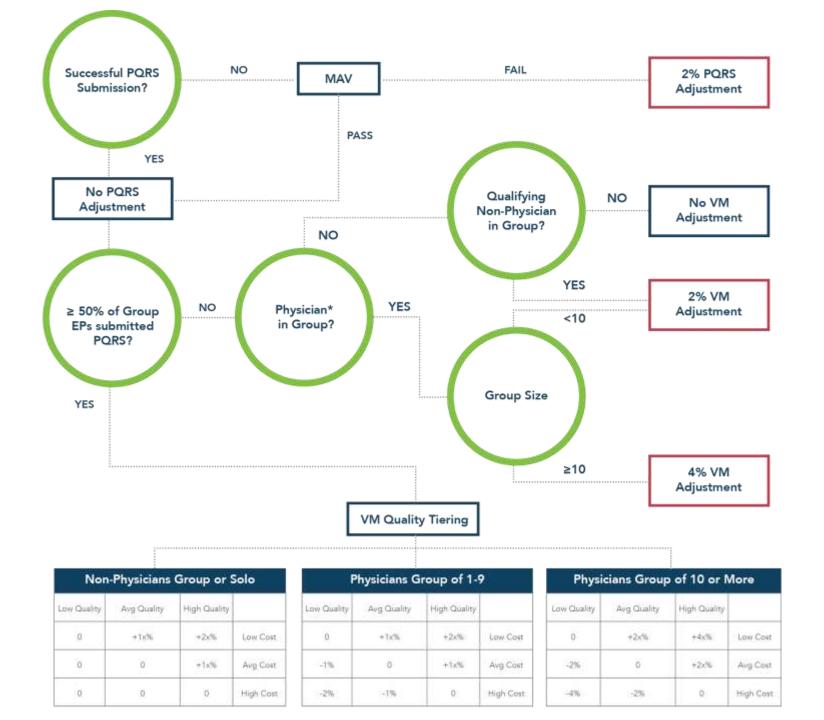
Physicians Group of 10 or More								
Low Quality	Avg Quality	High Quality						
0	+2x%	+4×%	Low Cost					
-2%	0	+2x%	Avg Cost					
-4%	-2%	0	High Cost					



# 3 Checkpoints

Checkpoints	Judged as	Submit as	Adjustment
PQRS	Practice- Provider	Individual or Group (GPRO)	0 or -2%
Value Modifier	Practice Group	Group or ≥ 50% Individuals	0 or -2% or -4%
VM Quality Tiering	Practice Group	Group	-2% to +2x% on Cost -2% to +2x% on Quality



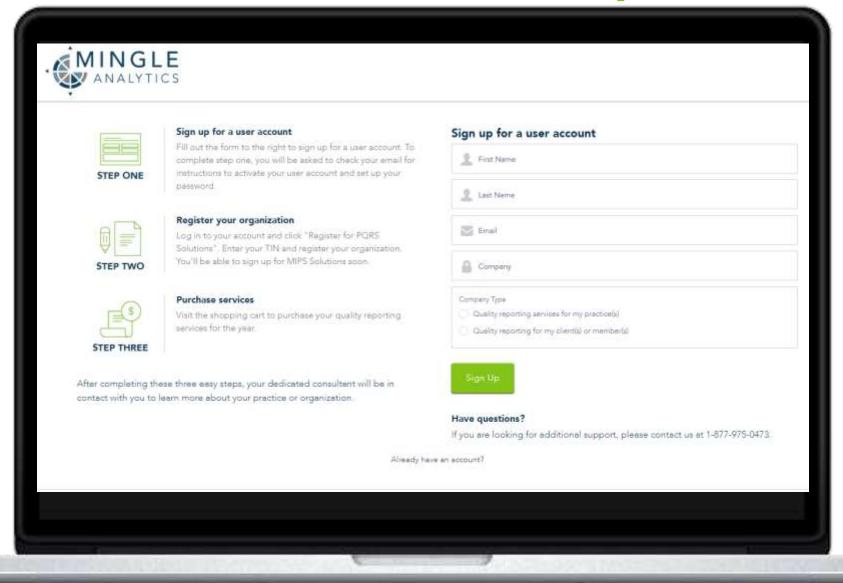






# A behind the scenes look at PQRS Solutions<sup>TM</sup>

# Registration is simple.

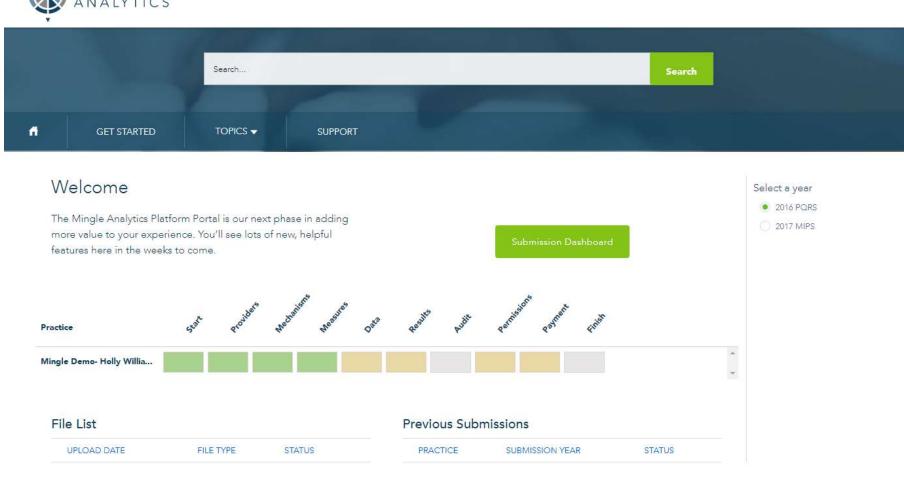




# Welcome to the Mingle Portal

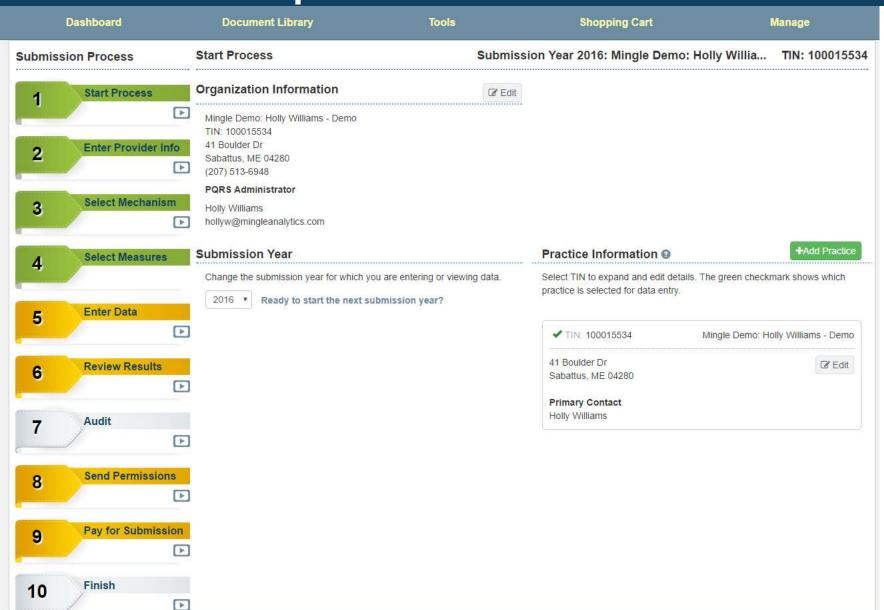


1-866-359-4458 | holly.williams@pgrssolutions.com | Log out





# The 10-Step Process to Success





## Measure Advisor<sup>TM</sup>

# We'll start by helping you select measures that are meaningful to you.

### Measure Advisor Select Year Sele 2016 Measure Name Diabetes: Hemoglobin A1c (HbA1 Heart Failure (HF): Angiotensin-C Coronary Artery Disease (CAD): Coronary Artery Disease (CAD): Heart Failure (HF): Beta-Blocker Stroke and Stroke Rehabilitation: Screening for Osteoporosis for W Osteoporosis: Pharmacologic The Medication Reconciliation Post-D Care Plan Urinary Incontinence: Assessmer Urinary Incontinence: Plan of Car Chronic Obstructive Pulmonary E Chronic Obstructive Pulmonary E Asthma: Pharmacologic Therapy Appropriate Treatment for Childre Appropriate Testing for Children

Measure #1 (NQF 0059): Diabetes: Hemoglobin A1c Poor Control – National Quality Strategy Domain: Effective Clinical Care

### 2016 PQRS OPTIONS FOR INDIVIDUAL MEASURES: CLAIMS, REGISTRY

#### DESCRIPTION:

Percentage of patients 18-75 years of age with diabetes who had hemoglobin A1c > 9.0% during the measurement period

#### INSTRUCTIONS:

This measure is to be reported a minimum of <u>once per reporting period</u> for patients with diabetes seen during the reporting period. The most recent quality-data code submitted will be used for performance calculation. This measure may be reported by clinicians who perform the quality actions described in the measure based on the services provided and the measure-specific denominator coding.

#### Measure Reporting via Claims:

ICD-10-CM diagnosis codes, CPT or HCPCS codes, and patient demographics are used to identify patients who are included in the measure's denominator. CPT Category II codes are used to report the numerator of the measure.

When reporting the measure via claims, submit the listed ICD-10-CM diagnosis codes, CPT or HCPCS codes, and the appropriate CPT Category II code OR the CPT Category II code with the modifier. The reporting modifier allowed for this measure is: 8P- reason not otherwise specified. There are no allowable performance exclusions for this measure. All measure-specific coding should be reported on the claim(s) representing the eligible encounter.

#### Measure Reporting via Registry:

ICD-10-CM diagnosis codes, CPT codes or HCPCS codes and patient demographics are used to identify patients who are included in the measure's denominator. The listed numerator options are used to report the numerator of the measure

The quality-data codes listed do not need to be submitted for registry-based submissions; however, these codes may be submitted for those registries that utilize claims data. There are no allowable performance exclusions for this measure.

#### DENOMINATOR:

Patients 18 - 75 years of age with diabetes with a visit during the measurement period

### Denominator Criteria (Eligible Cases):

Patients 18 through 75 years of age on date of encounter

### AND

Diagnosis for diabetes (ICD-10-CM): E10.10, E10.11, E10.21, E10.22, E10.29, E10.311, E10.319, E10.321, E10.329, E10.331, E10.339, E10.341, E10.349, E10.351, E10.359, E10.36, E10.39, E10.40,





# Measure and Incentive Analyzer<sup>TM</sup> Or Send us your practice management data.

TIN	NPI	Visit Date	СРТ	ICD 1	ICD 2	ICD 3	Modifiers	POS	MRN	DOB	Gender	First Name	Last Name	Primary Insurer	Secondary Insurer
157348736	1154372167	08/10/2016	G9172	R47.1	Z02.1	S12.200A	GN	11	1001	03/31/1955	М	Joe	Schmoe	Blue Cross	Medicare Part B
111111111	1154372167	03/05/2016	92507	R49.0	Z37.59		26 RT	11	3867	02/27/1938	F	Jane	Doe	Medicare Part B	AARP
157348736	1345678905	03/17/2016	99211	121.19			25	11	0452	03/01/1980	F	Ellen	King	Medicare Part B	AARP
111111111	1154372167	03/29/2016	95816	150.23	N07.5	121.19	GW 26	21	9813	07/08/1937	М	Ron	Schwan	Medicare Part B	AARP

What you, as the client, sends to us:

- Excel, .txt, .csv file (template and specifications available)
- Typically generated from your Practice Management system or provided by your Billing Department



# You'll get an in-depth report to help guide your decisions. Identify Measure Eligibility

Measure and Incen	tive An	alyze	r											
[Practice Name	e Here]													
Individual Measure by measure														
•	٧.	8	O	0	Ш	щ	9	I		7	×	- 4	N.	Z
	PROVIDER,	ER												
	VIE	VIE	VIE	N N	NIC.	VIE	N/IC	NIC.	) VIE	NE NE	)VIE	)VIE	VIE	PROVIDER,
	2RC	PRC.	J.K.	PRC	PRC	PRC	PRC	2RC	N.	PRC	PRC	PRC.	PRC	) A
Communication and Care Coordination	0.00													
131: Pain Assessment and Follow-Up	47	211	382	73			818	50	295	349	44			
155: Falls: Plan of Care	38	153	198	63			541	32	217	188	37			
411: Depression Remission at Six Months							2			1				
47: Care Plan	175	312	368	148	18	23	622	119	294	395	134	26	20	21
Community/Population Health														
110: Preventive Care and Screening: Influenza Immunization	26	105	146	36			345	19	122	143	12			
111: Pneumococcal Vaccination Status for Older Adults	38	153	198	60			541	32	217	188	37			
128: Preventive Care and Screening: Body Mass Index (BMI) Screening and Follow- Up Plan	43	185	254	67			627	36	235	241	40			
226: Preventive Care and Screening: Tobacco Use: Screening and Cessation Intervention	43	185	254	67			627	36	235	241	40			
431. Preventive Care and Screening. Unhealthy Alcohol Use: Screening & Brief Counseling	3	23	94	4			150	9	38	77	3			
Effective Clinical Care														
1: Diabetes: Hemoglobin A1c (HbA1c) Poor Control (>9%)		2	13	1		1	12		2	15	2			3
112: Breast Cancer Screening	10	66	67	15			145	10	49	69	11			
164: Coronary Artery Bypass Graft (CABG): Prolonged Intubation	32		2	33	24	44		26	43	1	43	34	37	
178: Rheumatoid Arthritis (RA): Functional Status Assessment			1							-1:				
187: Stroke and Stroke Rehabilitation: Thrombolytic Therapy	2	6	6	1			3	1	1	1	2			
236: Controlling High Blood Pressure	2	2	6	3			7	5	10	10	1			
326: Atrial Fibrillation and Atrial Flutter: Chronic Anticoagulation Therapy	4	5	2	9			6	13	24	7	9			
414: Evaluation or Interview for Risk of Opioid Misuse	43	185	254	67			627	36	235	241	40			
Efficiency and Cost Reduction														
224-1: Melanoma: Overutilization of Imaging Studies in Melanoma		2												
Patient Safety														
130: Documentation of Current Medications in the Medical Record	95	298	550	126		2	897	79	336	600	81			21
154: Falls: Risk Assessment	38	153	198	63			541	32	217	188	37			
76: Prevention of Central Venous Catheter (CVC) - Related Bloodstream Infections	1	19	59				23		4	47				2
Person and Caregiver-Centered Experience and Outcomes			P44550,				2006		10					
342: Pain Brought Under Control Within 48 Hours	172	262	298	139	24	27	151	129	131	357	140	32	24	37
358: Patient-Centered Surgical Risk Assessment and Communication	27	113	178	28	38	34	129	23	57	217	26	34	44	203



By provider or as a group.



# Determine if your providers have Measure Group Eligibility

MINGLE	Measure and Incentive Analyzer [Practice Name Here]												
Measure Group		(S) (		720			100	11211		120	2453	1-1	
Provider	Asthma Measures Group	Cardiovascular Prevention Measures Group	Chronic Kidney Disease (CKD) Measures Group	Chronic Obstructive Pulmonary Disease (COPD) Measures Group	Coronary Artery Bypass Graff (CABG) Measures Group	Coronary Artery Disease (CAD) Measures Group	Dementia Measures Group	Diabetes Measures Group	General Surgery Measures Group	Heart Failure (HF) Measures Group	Optimizing Patient Exposure to Ionizing Radiation (OPEIR) Measures Group	Preventive Care Measures Group	Rheumatoid Arthritis (RA) Measures Group
PROVIDER, A		43		2	39	12					21	43	
PROVIDER, B		185		9		4		1	1		201	182	
PROVIDER, C	1	254	7	1	2	3	2	3	35		30	237	1
PROVIDER, D		67			44	14					18	64	
PROVIDER, E					35								
PROVIDER, F					55							2000	
PROVIDER, G		627	18	2		9	3	3	44	2	1	599	
PROVIDER, H		36		5	35	19					7	35	
PROVIDER, I		235		2	54	36				6	35	235	
PROVIDER, J		241	8	1	1	2	3	4	40	1	47	228	1
PROVIDER, K		40		3	49	16				1		40	
PROVIDER, L					46				1				
PROVIDER, M					62								
PROVIDER, N									50				





## Measure and Incentive Analyzer [Practice Name Here]

Provider	NPI	Annualized 2% Adj
PROVIDER, A	1234567890	\$25,077
PROVIDER, B	2345678901	\$20,750
PROVIDER, C	3456789012	\$14,720
PROVIDER, D	4567890123	\$12,701
PROVIDER, E	5678901234	\$12,237
PROVIDER, F	6789012345	\$11,262
PROVIDER, G	7890123456	\$10,025
PROVIDER, H	8901234567	\$9,553
PROVIDER, I	9012345678	\$9,285
PROVIDER, J	1234567899	\$8,687
PROVIDER, K	3456789011	\$3,300
PROVIDER, L	4567890122	\$3,278
PROVIDER, M	5678901233	\$3,203
PROVIDER, N	6789012344	\$3,008
	Grand Total:	\$147,086

Estimate Potential PQRS Penalties



### Measure and Incentive Analyzer

[Practice Name Here]

Group Incentive					110
Practice	TIN	PFS Year	First Visit	Last Visit	Annualized 2% Adj
[Practice Name Here]	xxx12345	2016	01/01/2016	12/31/2016	\$117,719
			(	Grand Total:	\$117,719

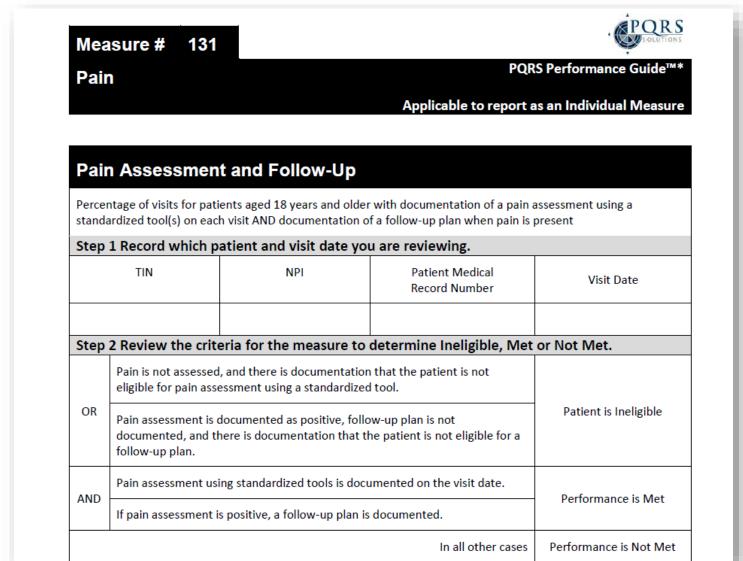


## Do you add Category II Codes to your Medicare claims?

MINGLE	Measure and Incentive Analyzer [Practice Name Here]			
Individual Claims				
Provider Measure		Elig Inst	Reporting Rate	Performance Rate
PROVIDER, A				
131		40	100.00 %	0.00 %
47		74	100.00 %	100.00 %
110		74	95.95 %	100.00 %
111		39	30.77 %	100.00 %
226		31	25.81 %	100.00 %
130		74	94.59 %	100.00 %
PROVIDER, B				
131		2	0.00 %	0.00 %
110		278	0.00 %	0.00 %
111		357	98.04 %	100.00 %
226		354	0.00 %	0.00 %
130		229	0.00 %	0.00 %
PROVIDER, C				
131		27	96.30 %	19.23 %
47		58	100.00 %	100.00 %
110		58	63.79 %	100.00 %
111		23	56.52 %	0.00 %
226		10	70.00 %	100.00 %
130		58	63.79 %	100.00 %
PROVIDER, D				
131		2	0.00 %	0.00 %
47		2	0.00 %	0.00 %
111		883	91.62 %	100.00 %
226		821	0.00 %	0.00 %
130		345	0.00 %	0.00 %



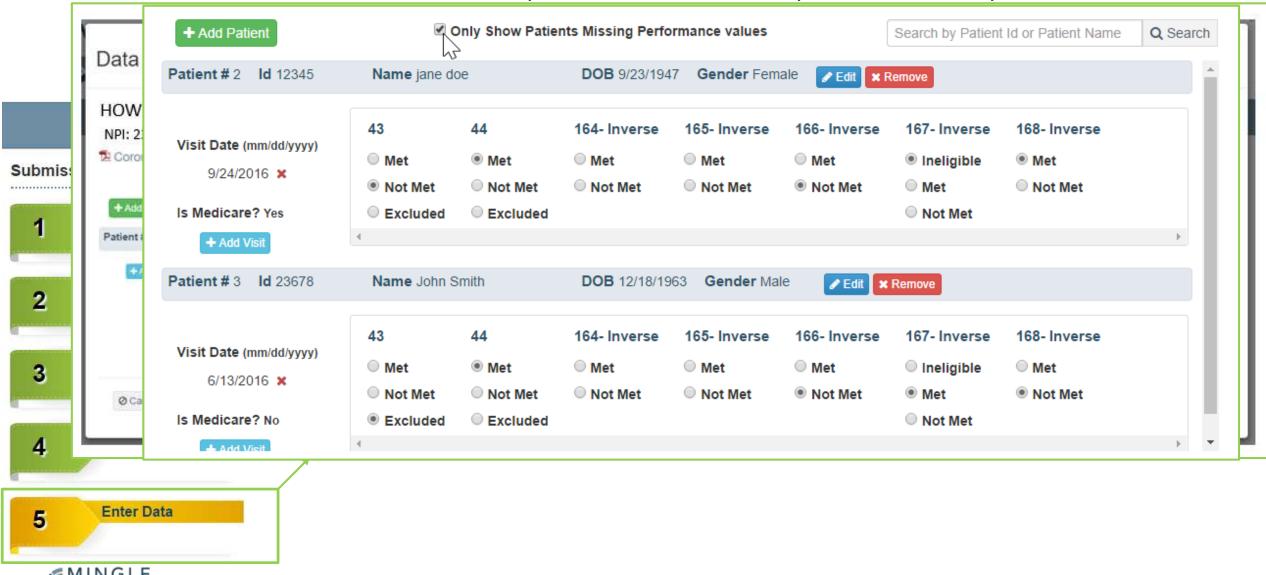
## Use our Performance Guides to help you along the way.



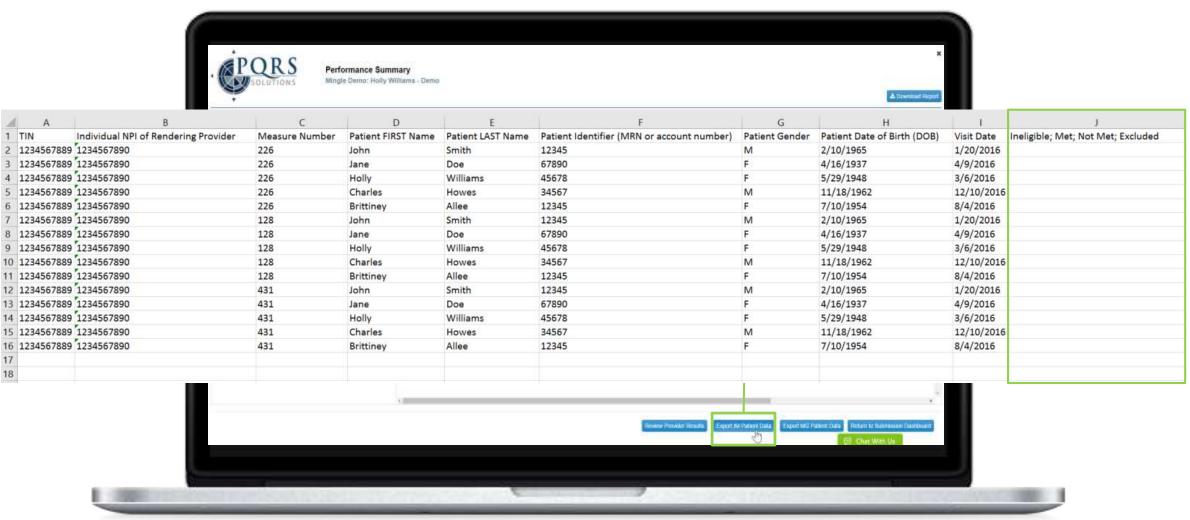


# Collecting Performance is done in a couple of different ways.

For Measure Groups, this will take place in Step 5.



# Download our performance template for Individual Measures submissions.





# Our tools validate your data.



### Performance Summary

Mingle Demo: Holly Williams - Demo

Download Report

### **Practice Results**

Submission	TIN	Submitting	Incentive
Type		Providers	Eligible
Individual	123456789	2	0

entive	Risk of	Decision
gible	Penalty	Pending
0	2	

#### **Provider Results**

NPI	Provider Name			Performance Issues	MG Reporting Rate	Submission Status	Approve for Submission	n Message			
1234567890	WILLIAMS, HOLLY	IM	4	2	N/A	N/A	N/A	Decision pending	Approve	Risk of penalty (No eligible instances for selected measures)	
2345678901	HOWES, CHARLES	MG	7	N/A	7	2	100.00 %	Risk of penalty	N/A	Fewer than 20 patients	
		4									

Review Provider Results

Export IM Patient Data

Export MG Patient Data

Return to Submission Dashboard



## Performance Analyzer<sup>TM</sup>

Monitor your performance as you go.



Performance Analysis

[Practice Name Here] Visit Year: 2016

Practice Summary # of TINs

Number of TINs making Individual submissions 1

Number of TINs making Individual submissions 1

Performance is better than +1 SD (non-inverse) or -1 SD (inverse).

Performance is better than the Mean but less than +1 SD (non-inverse) or -1 SD (inverse)

Performance is poorer than the mean but better than the -1 SD (non-inverse) or +1 SD (inverse)

Performance is poorer than -1 SD (non-inverse) or +1 SD (inverse)

Asterisk (\*) next to Performance indicates measure is inverse

Client Summary												2015 Benchmark			
Measure	Measure Topic	Measure Focus	Visit Count	Eligible Instances	In- eligible	Excl	Met	i li	Not Met	Reporting Rate	Performance Rate *	Mean	Standard Deviation	Benchmark 1 SD	- Benchmark +1 SD
Domain: Care	е		700000												
43	CABG	Use of IMA	180	180	0	1	13	167	0	100.00%	100.00%	98.96%	2.01%	96.95%	100.97%
744	CABG	Preoperative Beta-Blocker	180	180	0	)	4	176	0	100.00%	*100.00% (iii)	94.59%	10.73%	83.86%	105.32%
164	CABG	Prolonged Intubation	180	180		)	0	0	180	100.00%	0.00% *	7.92%	4.10%	3.82%	12.02%
165	CABG	Deep Sternal Wound Infection	180	180	0	)	0	0	180	100.00%	0.00%				
166	CABG	Stroke	180	180		)	0	0	180	100.00%	0.00%				
167	CABG	Postoperative Renal Failure	180	176	4	Ĺ	0	1	175	100.00%	0.57%				
168	CABG	Surgical Re-exploration	180	180	0	)	0	0	180	100.00%	0.00%				
Domain: Con	nmunication														
47	Management	Care Plan	1,718	1,718		)	0	873	673	89.99%	56.47%	63.36%	34.38%	28.98%	97.74%
Domain: Safe	ety														
21	Perioperative Care	Antibiotic Selection	520	520		9	91	421	7	99.81%	98.36%	91.82%	19.35%	72.47%	111.17%
22	Perioperative Care	Antibiotic Discontinuation	520	503	17		55	446	1	99.80%	99.78%	79.47%	30.57%	48.90%	110.04%
23	Perioperative Care	VTE Prophylaxis	521	521	0	) 5	53	452	15	99.81%	96.79%	93.13%	15.08%	78.05%	108.21%

This allows you to make improvements throughout the year and ensures a successful performance rate before submission.



## PQRS Solutions™

## Empowering you with Expert Consultants and Easy-to-use Tools

- ✓ Choose the right submission method
- ✓ Select the right measures
- ✓ Repurpose claims data for registry submissions
- ✓ Know your results before your submission goes to Medicare



## Get started today.

Register today with coupon code "PQRS16WEB" at check out to receive \$30 off per provider\*

There's still time to succeed with PQRS and avoid the 4 – 6% penalty!

### mingleanalytics.com/get-started

\*cannot be combined with other offers or discounts; does not apply retroactively.





What do you recommend for a provider who sees no more than a handful of patients and did less than \$10,000 in Medicare claims in 2016?



We have psychiatric inpatients, outpatients, and clinics.

For 2016, which patients do we report on? Is it all patients, all Medicare?



I am a plastic surgeon. Many of the PQRS measures, like Pap smears, don't apply to my practice.

What to do if I want to still see reconstructive (non-aesthetic) patients?



If submitting for ED docs, why don't the encounter codes for this "specialty group's" quality measures include the ED codes 99281-99285?



We are informed by Medicare that QPP/MIPS replaces the PQRS for year 2017 reporting?

What is the format that we need to provide you or is it similar to what we have provided for 2016 PQRS reporting?



We are informed by Medicare that QPP/MIPS replaces the PQRS for year 2017 reporting?

What is the format that we need to provide you or is it similar to what we have provided for 2016 PQRS reporting?



How does a specialty such as Hospice or Palliative Care comply with measures that do not match their practice?



I am unclear on how to determine who is in our 50% if we choose to do 9 measures. Does the population change with each measure?



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